## Eastern Ontario Development Program

# Success Stories 2004-2009

## ... the first 5 years.



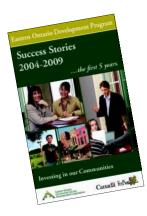
## Investing in our Communities







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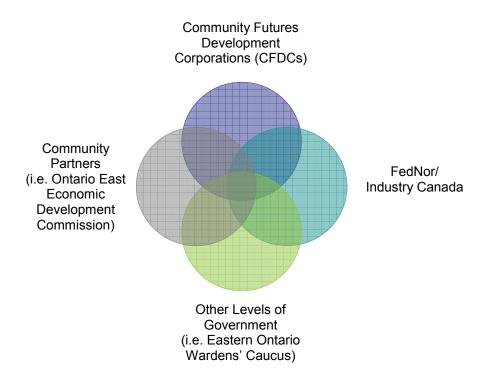


### Success Stories 2004-2009

This book is a sampling of success stories of the 15 Eastern Ontario Community Futures Development Corporations, made possible by the funding assistance of the Federal Government's Eastern Ontario Development Program. It is available online at <u>www.eocfdc.ca</u>

#### Eastern Ontario Community Futures Development Corporations Network Inc.

Community Futures The Eastern Ontario Development Corporations Network Inc. is a community-based not-for-profit organization funded by Industry Canada/FedNor to support regional economic development initiatives in Eastern Ontario impacting the 15 Community Futures Development Corporations (CFDCs) of Eastern Ontario who are its members. CFDCs are governed by local volunteer Boards of Directors. They are dedicated to helping small and medium-sized businesses access services and capital, as well as enhancing their communities' economic and employment growth through community-based planning and economic development initiatives. This is initiated both locally and regionally.



#### The Eastern Ontario Development Program

The Eastern Ontario Development Program (EODP) is a Government of Canada initiative promoting socio-economic development in rural Eastern Ontario. EODP encourages a competitive, diversified regional economy and contributes to the successful development of sustainable, self-reliant communities. The EODP achieves its goals by investing in a wide range of local companies and grassroots community and regional projects.

#### **Program Elements**

**Regional Program:** Supports economic development projects that foster collaborative and innovative partnerships, address needs and priorities identified in Eastern Ontario and impact upon multiple CFDC areas. Interested organizations can contact EO CFDC Network Inc. for more information and application details.

Local Programs: Business and Not-For-Profit organizations can contact their local CFDC for application details and to apply for funding under the following six categories:

**Community Capacity Building Program:** Supports economic development projects that address local needs and priorities, resulting in long term benefits including job creation and economic diversification.

**Local Initiatives Program:** Supports incremental, local economic development projects.

**Youth Internship Program:** Provides Eastern Ontario postsecondary school graduates, under the age of 30, with opportunities to develop valuable skills during full-time work experiences.

**Business Development Program:** Offers new and existing entrepreneurs financial assistance for the development of business, export and marketing plans.

**Skills Development Program:** Encourages and assists private sector and not-for-profit organizations to train employees/volunteers, providing and enhancing transferable skills, ultimately contributing to the overall strength of the workforce.

Access to Capital Program: Assists and encourages the development of vacant or underutilized business and commercial properties.

#### The economic impact of the Eastern Ontario Development Program is significant.

- \$42 Million invested
- · 3,806 projects completed

Since 2004, The Eastern Ontario Development Program has led to the investment of over **\$42 Million** into **3,806** businesses and community development projects. The EODP investments have leveraged an amount approaching **\$250 Million** from business and community partners.

#### Regional Program

Supported 43 projects Total EODP investments of \$4.2 Million

**Community Capacity Building Program** Supported 342 projects Total EODP investments of \$8.8 Million

#### Local Initiatives Program

Supported 995 projects Total EODP investments of \$6.3 Million

#### Youth Internship Program

Supported 674 projects Total EODP investments of \$7.7 Million

#### **Business Development Program**

Supported 426 projects Total EODP investments of \$1.8 Million

#### Skills Development Program

Supported 991 projects Total EODP investments of \$5.9 Million

#### Access to Capital Program

Supported 335 projects Total EODP investments of \$7.5 Million

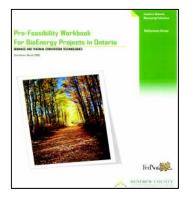
## Eastern Ontario Opportunity Action Plan



*Northumberland CFDC*, in partnership with the Eastern Ontario Wardens' Caucus, facilitated the development of the Opportunity Action Plan, which identifies strategic regional opportunities and proposed actions to retain and attract new investments, create jobs and generate wealth in Eastern Ontario. Applications to the EODP Regional Program should address recommendations in the Opportunity Action Plan.

#### www.northcfdc.ca

## **Bio-Energy in Eastern Ontario**



#### **Renfrew County CFDC**

facilitated the development of a "Pre-Feasibility Workbook for Bio-Energy Projects". An easyto-use tool, it assists entrepreneurs, companies or communities in planning small biomass-based bioenergy projects. It is directed towards combined heat and power projects using forest and agricultural biomass capable of producing electricity up to 10 MW under the Ontario Renewable Energy Standard Offer Program.

www.rccfdc.org

## **Business Immigration Familiarization Tour**

*Frontenac CFDC* spearheaded this tour to familiarize those individuals who have been identified as potential business immigrants with opportunities in Eastern Ontario. The 3-day bus tour gave participants a chance to consider settling, starting or purchasing a business in the region.



www.frontenaccfdc.com

## **Celebration of Trails**

*Kawartha Lakes CFDC* received funding for program enhancement for the Celebration of Trails. The resulting variety of events promote physical activity and healthy lifestyles and enhance local economies by attracting tourists to the area.



www.celebrationoftrails.com

## **DNA Cluster**



#### Greater Peterborough BDC

supported funding advanced to the Greater Peterborough Innovation Cluster for initiatives focusing on business growth, commercialization, infrastructure development and attraction of research professionals. Emphasis was placed on proliferation of sustainable partnerships with private and public sector organizations.

#### www.innovationcluster.ca

## Eastern Ontario Model Forest



**Grenville CFDC** supported the Eastern Ontario Model Forest (EOMF) in obtaining funding to contract engineering and architectural consulting services to assist with the site planning of a proposed Eco-Industrial Park in Edwardsburgh/Cardinal. The plans developed include creating a complementary Energy Cluster next to wood enterprises capturing available by-products while generating heat and power.

#### www.eomf.on.ca

## Eastern Ontario Youth Symposium

#### Greater Peterborough

**BDC** initiated, "The Graduate's Perspective: Recognizing Rural Opportunities", the first symposium of its kind providing youth interns from across the region with a series of professional development seminars, roundtable discussion and networking sessions.



#### www.cdc.on.ca

## Geocaching in Eastern Ontario

#### **Renfrew County CFDC**

introduced a four-season, outdoor activity that combines the use of a recreational handheld GPS unit with treasure hunting. This project served to draw 2,500 geocachers/visitors to the area spending on average \$100 per geocacher. Sixty-five prize winners have been announced.



#### www.rccfdc.org

## Kellogg Company



**Trenval BDC** supported The City of Belleville to assist the Kellogg Company in the completion of their new 230,000 sq. foot cereal manufacturing facility. This state-of-the-art building employs more than 100 local people.

#### www.kelloggs.ca

## Ontario East Economic Development Commission (OEEDC) Sector Studies



**Trenval BDC** supported the OEEDC in developing Sector Studies to showcase Eastern Ontario growth sectors to site selectors and the investment community.

www.onteast.com

## One of a Kind Show

Haliburton CDC initiated "The One of a Kind Show", which offered support for twenty-four artists and artisans in rural Eastern Ontario to display and sell their work at the Spring 2009 One of a Kind Show and Sale. Support includes the cost of entry to the show, display booth construction, mentoring and market readiness, plus inclusion in a special website.



#### www.haliburtoncdc.ca

## **Regional Skills Competition**

South Lake CFDC received support for the Regional Skills Competition, which generated keen interest in the opportunities available in skilled trades careers among secondary school students and apprentices, within five school boards: Peterborough Victoria Northumberland Clarington Catholic District School Board; Kawartha Pine Ridge District School Board; Trillium Lakelands District School Board; and York Region District and Catholic School Boards.



www.southlakecfdc.org

## Rideau Heritage Route



#### Valley Heartland CFDC

supported the Rideau Heritage Route's "Grow the Market". It is a Destination Development Project which facilitates the advancement of tourism products and businesses. The result is an increased capacity, enabling this region to welcome the influx of visitors coming as a result of the new UNESCO World Heritage Designation of the Rideau Canal.

#### www.rideauheritageroute.ca

## **Royal Agricultural Winter Fair**



#### Northumberland CFDC,

initiated "Eastern Ontario at the Royal" which showcased the region's finest businesses at the Royal Agricultural Winter Fair. Funds supported a 3,000 sq.ft. pavilion in which over 25 exhibitors, 12 wineries, and 4 micro-breweries were represented. More than 350,000 people "Discovered the Passion" of Eastern Ontario at the Royal.

#### www.northcfdc.ca

## 1000 Islands CDC

#### Community Primary Health Care Services

purchased a mobile recreational vehicle and had it retrofitted to serve as a mobile health unit. The innovative solution resulted in a family health team using the unit to provide primary health care to rural areas. It operates four days a week and averages 3,500 visits per year.



#### www.cphcare.ca

## CFDC of North & Central Hastings and South Algonquin

#### Madoc, Marmora, Stirling and

*Tweed* partnered together to develop the "ComfortCountry" destination marketing brand, designed to attract tourists looking to experience the charm of affordable, small town Ontario. "ComfortCountry" was the recipient of the Economic Developers Association of Canada's 2008 Marketing Canada Award and the 2008 Ontario Association of CFDCs CED Award.



www.comfortcountry.ca

## Frontenac CFDC



#### **Utilities Kingston's**

Ontario Rural Broadband project received support to bring a fiber backbone to schools in Cloyne, Plevna and Mountain Grove from which wireless internet service is delivered by the private sector.

www.utilitieskingston.com/networks/

## **Greater Peterborough BDC**



#### Kawartha Food Share

received support to develop a Youth Warehouse Training Program which provides skills training to at-risk youth in the areas of shipping and receiving.

www.kawarthafoodshare.com

## Grenville CFDC

#### St. Lawrence Shakespeare Theatrical

**Co.** received funding for an expanded season. The funding enhanced the festival by providing tools and resources to properly support an expanded repertoire which resulted in growth of the theatre company.

## St. Lawrence Shakespeare Festival



www.stlawrenceshakespeare.ca

## Haliburton CDC

#### Haliburton Highlands Trails & Tours Network

developed "The Experience Haliburton Project" in collaboration with the Haliburton County Tourism Marketing Department. The project undertook research and development work to organize and market tourism experiences.



www.trailsandtours.com

## Kawartha Lakes CFDC



#### The Trillium Lakelands District

School Board, in partnership with the Lindsay Collegiate Vocational Institute and Mason Homes, created the LCVI Gold Star Construction Program. High school students gain trade skills and credits while constructing houses. EODP funds were used to purchase tools and the construction trailer for use by the students each semester as the program continues. To date three homes have been constructed.

#### www.tldsb.on.ca

## Northumberland CFDC



#### The Municipality of Brighton developed a Master

Plan for the Brighton Waterfront. The plan outlines the proposed design and staged implementation of waterfront enhancements and identifies opportunities for future growth in the community.

#### www.brighton.ca

## Prescott-Russell CDC

The North Glengarry Prescott Russell (NGPR) Transportation Board received funding for the development of a business plan and bus infrastructure implementation project. This project will not only support the retention and expansion of existing businesses but will create new jobs in the region.



#### www.teo-eot.ca/welcome.html

## Prince Edward/Lennox & Addington CFDC

The Prince Edward/Lennox & Addington CFDC, Prince Edward County Municipality and VCAM Development Corporation invested in the construction of "The Edward" building in downtown Picton. The building brings together individuals and organizations involved in economic development in one easily accessible location.



www.pelacfdc.ca

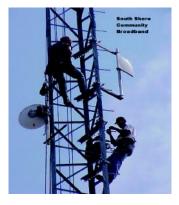
## **Renfrew County CFDC**



Algonquin College in the Ottawa Valley received funding from RCCFDC for an economic impact study to establish a business case for the construction of a new College campus. In November 2008, Algonquin College in the Ottawa Valley received great news from the Board of Governors indicating that a new campus will be built in downtown Pembroke by 2012.

#### www.algonquincollege.com/pembrokenewcampus

## South Lake CFDC



#### South Shore Community

**Broadband**, in partnership with the Town of Georgina and the Rural Connections Program, built a wireless, broadband network across the Towns of Georgina and East Gwillimbury. The project now offers true, symmetrical broadband connectivity at speeds ranging from 3-10 mbps, to virtually all of the rural areas.

### www.southshorebroadband.ca

## Stormont, Dundas & Glengarry CFDC

**Team Cornwall**, as part of the Economic Development promotional arm for the City of Cornwall, developed a new promotional display which will travel great distances with Cornwall's ambassadors. The display helps team members encourage others to live and do business in the city.



#### www.teamcornwall.com

## **Trenval BDC**

The Hastings County Museum of Agriculture received assistance for the creation of "Heritage Village", a streetscape of a rural village circa 1930s-1940s. The addition increases the overall appeal of the museum which now reaches out to a wider segment of the population.



#### www.agmuseum.ca

## Valley Heartland CFDC



#### *The Lower Beverley Lake Park*, along with the Municipality of Delta and the Lower Beverley Lake Park Campers Association, received support to expand and enhance an existing open air pavilion. Over 17 outdoor

events were held at the much larger facility within the first month of its completion.

#### www.beverleylakepark.com

#### Local Initiatives

## 1000 Islands CDC



#### *Gananoque Secondary School* launched a "Certification Day" pilot project, aimed at educating students about the needs of the workplace and ongoing education. Over 400 certificates were obtained by 300 students in twentytwo workshops such as Safe Food Handling, Fork Lift Training, Chainsaw Operations, etc.

#### www.ucdsb.on.ca

## CFDC of North & Central Hastings and South Algonquin

#### Centre Hastings Skatepark

project involved the construction of a 11,000 sq. ft. skatepark, state-of-the-art children's playground, a tourist information booth, arts centre and interactive splash pad. The Skatepark project also received the 2007 Trillium Foundation's Great Grants Award and the 2008 Ontario Association of CFDCs Youth Initiative Award.



#### www.centrehastingspark.com

## Frontenac CFDC

The Frontenac Cattlemen's Association created the 4-H Steer Club to encourage participants to consider a career in agriculture. Members had the opportunity to raise a calf, learn nutrition and roping, apply for a loan for seed, and sell the steer at the local fair

for a profit.



www.frontenaccfdc.com

## **Greater Peterborough BDC**



*The Lang Pioneer Village Museum* created and performed a Fur Trade Re-enactment where visitors witnessed the daily activities of voyageurs in a fur trade encampment. More than 700 people attended the spectacle over a two day span.

#### www.langpioneervillage.ca

## Grenville CFDC



Leeds & Grenville 2007 International Plowing Match Corporation secured funding for the purchase of a trade show booth and display unit. The 2007 IPM attracted more than 88,000 visitors, making it the largest event ever staged in the history of Leeds and Grenville.

#### www.ipm2007.ca

## Haliburton CDC

#### The Haliburton Muskoka Children's Water Festival is

an outdoor event that, through hands-on experiences, motivates students to become water stewards in their homes, classroom and community. Funding has allowed them to become an independent charitable organization that involves over 100 volunteers providing experiential learning for hundreds of grade 4-6 children each year.



#### www.hmwaterfestival.ca

## Kawartha Lakes CFDC

The City of Kawartha Lakes Economic/Agricultural Department received funds to produce a brochure promoting both Kawartha Farm Fresh (a directory of farm and garden product gate sales venues) and Kawartha Farm Fest (an annual weekend driving tour of countryside attractions). This partnership resulted in the creation of Kawartha Choice FarmFresh, a new entity that promotes local agriculture.



www.kawarthafarmfresh.com

## Northumberland CFDC



The Clay Elliott Scholarship Foundation worked to pilot a youth career conference designed to educate high school students about future careers and increase public awareness of the Foundation and its opportunities for students. The conference attracted over 150 students from across the county.

#### www.attitudesforeducation.com

## Prescott-Russell CDC



**ARTour Prescott-Russell** received funds for the promotion of this weekend event in which artists of Prescott and Russell Counties showcase their work. Approximately 1300 visitors took part in the event.

#### www.ARTour.ca

## Prince Edward/Lennox & Addington CFDC

#### Bath Community Revitalization Committee utilized funds for landscaping improvements as well as the installation of lights and signage to revitalize the downtown area and waterfront access.



#### www.loyalisttownship.ca/Bath Revitalization

## **Renfrew County CFDC**

The Forest Stewardship Committee of Renfrew County developed signage highlighting proper procedure for forest management along the hiking trail of Renfrew County's first ever demonstration forest. The forest is designed to showcase a variety of sustainable forest management principles relevant to white pine.



www.thetreetrust.net

## South Lake CFDC



#### Cannington Dog Sled

**Races** were provided with initial seed funds to launch a new winter tourism event. Since the launch, this event has become a major weekend on the provincial competitive dog sled racing calendar and has expanded from one to three days, attracting thousands of spectators.

#### www.canningtondogsledraces.com

## Stormont, Dundas & Glengarry CFDC



*The Tri-County Literacy Council* provided training in Essential Skills, with a call centre focus. Seventy-five percent of graduates were hired for employment as a direct result of this training.

www.tricountyliteracycouncil.ca

## **Trenval BDC**

#### The City of Quinte West

received funds for the development of a Geographic Information Systems website. It allows users to "Surf the City" and view city wide aerial photography. The website is a 2007 International Special Achievement Award winner, recognizing the city's unique web-based economic development and tourism advertising program.



A Natural Attraction

#### www.quintewestmaps.com

## Valley Heartland CFDC

The Municipality of Mississippi Mills carried out a signage project to brand and promote the municipality while simultaneously promoting the aggregate communities therein.



www.mississippimills.ca

## 1000 Islands CDC



Ontario Senior Games Association was provided Internship funding over a two year period to support the organization in their long term strategy to develop the 1000 Islands Region as the iconic destination for Senior Games in Winter and in Summer, both at the provincial and national level.

#### www.winterfest2009.ca

## CFDC of North & Central Hastings and South Algonquin



**CFDC of North & Central Hastings and South Algonquin** hired a Youth Coordinator to assist with development of programming for their Youth Leadership training camp including summer art, music, and drama camps.

www.community-futures.ca

## Frontenac CFDC

#### Gibson Timber Frames

recruited a carpentry assistant for the raising of several timber frame buildings. The Intern gained solid experience with specialized skills in heritage carpentry and the funding resulted in Gibson Timber Frames creating a full time position for the Intern.



#### www.gibsontimberframes.com

## **Greater Peterborough BDC**

Steelworks Design Inc.

received funding to hire a recent engineering graduate to develop a new product for vertical integration of their machines. Utilization of a highly skilled mechanical designer fostered increased competitiveness in the design of custom automation solutions for manufacturers across North America.



www.steelworksdesign.com

## Grenville CFDC



HFI Pyrotechnics

*HFI Pyrotechnics Inc.*, a key manufacturing facility in Edwardsburgh/Cardinal, hired a Software Implementation Intern to support plans to become more competitive and productive through the improved application of computer software advancements. This project resulted in a full time position for the Intern with the organization.

#### www.hfipyrotechnics.com

## Haliburton CDC



#### Kinark Outdoor Centre

received funding that resulted in the creation of two ongoing positions to run the Eco-School program at the Sustainable Living Centre. The organization facilitates a range of Ontario Curriculum linked Eco-School programs and supports the work of schools and school boards as they work to become Eco-Schools.

#### www.koc.on.ca

### Kawartha Lakes CFDC

## Technology Alliance Group

for Kawartha Lakes (TAG) hired an Intern to develop the first "E-Waste Unplugged" day held in the City. In total, 17,410 pounds of electronic material was diverted from entering the landfill and sent for responsible recycling. This project is now an annual event that continues to grow in the community.



#### www.tag4kl.org

## Northumberland CFDC

#### County of Northumberland

received funding assistance to hire an Intern to develop new initiatives in agricultural and creative sectors for the County. The results have been inserted into an Agri-Tourism Map included in the "Proudly Northumberland Farm Gate Guide".





#### www.northumberlandcounty.ca

## Prescott-Russell CDC



#### Tucker House Renewal

**Centre** is a charitable retreat providing environmental programs such as summer camps, school workshops and other educational activities that focus on sustainable living. Two Interns completed extensive program development work that resulted in both Interns being offered full time employment with the organization.

#### www.tuckerhouse.ca

## Prince Edward/Lennox & Addington CFDC



**RC Industrial Services** was provided funding to place an Intern in their mechanical trades department. The Intern was provided with a solid work experience making various products for the organization's most important contracts. The funding resulted in the employer creating a full time position for the Intern.

#### www.rcindustrial.ca

## **Renfrew County CFDC**

*The Phoenix Centre for Children and Families* hired a Volunteer Coordinator in support of fundraising and awareness efforts for the organization. Successful networking resulted in the Intern securing full time employment as the new Executive Director for the Pembroke Regional Hospital Foundation upon completion of the project.



#### www.renc.igs.net/~phoenix

## South Lake CFDC

#### Georgina Trades

**Training Inc.** secured funding to hire an Intern for a start up post secondary education facilitation project. The Intern worked on all aspects of establishing the new program and the project resulted in full time employment with the organization.



#### www.gtti.ca

## Stormont, Dundas & Glengarry CFDC



*Eastern Ontario Training Board* recruited an Intern to work with both the Training Board and the Cornwall Community Police Service. Tasks included researching the employment needs of the community's small business sector, assisting in the assessment of safety concerns and identifying strategies to address these concerns.

#### www.eotb-cfeo.on.ca

## Trenval BDC



#### Town of Deseronto

received funding to hire a project manager to develop an action plan for revitalization of the downtown core and the waterfront area. The work experience resulted in the creation of a permanent position for the Intern as Economic Development Officer for the Town of Deseronto.

#### www.deseronto.ca

## Valley Heartland CFDC

Whatitsworthtoyou.com

received funding for an Intern who was introduced to various software products used in the creation of six online courses pertaining to the antiques and collectables industry. The Intern was subsequently hired full time, and continues to receive valuable skills training in the field of website development and online course creation.



#### www.whatsitworthtoyou.com

#### **Business Development**

## 1000 Islands CDC

#### A Perfect Place for Gifts

received funding to support a new venture and the expansion of current operations. This niche retailer in Gananoque acquired the services of a professional consultant to assist them in embracing new growth opportunities and expanding product lines, including opening a second location catering to the wedding market in the 1000 Islands area.



#### www.perfectplace.ca

## CFDC of North & Central Hastings and South Algonquin



#### Bancroft Area Stewardship

**Council** was provided with funding to produce a "State of the Environment Report" to be used by community groups, organizations and municipalities as a resource for development and community strategic planning. Eleven partners were involved resulting in substantial leveraging for the project.

#### www.ontariostewardship.org

## Frontenac CFDC



*Trousdale's General Store* is perhaps Canada's oldest familyowned general store. The company received funding to develop a business/marketing plan to revitalize the store. The plan also addressed retrofits to the heritage building that were implemented with Access to Capital funds.

www.canadasoldestgeneralstore.com

# Greater Peterborough BDC

#### Community Living Peterborough was

provided funding to initiate a strategic planning process under the guidance of a facilitator to build the capacity of the organization to better meet the needs of children, youth and adults with intellectual disabilities in the community.



#### www.communitylivingpeterborough.ca

# Grenville CFDC

*Nuisance Wildlife Control* was provided funding for a strategic planning exercise which developed the tools needed to better serve the marketplace while ensuring the sustainability of the business. The company secured a significant contract with a major power supplier.



### Haliburton CDC



*Woolly Acres* received assistance to hire a consultant to draft a Nutrient Management Strategy to meet the OMAFRA Environmental Branch requirements for construction of a new barn to house an increase to their herd size and provide extra space.

### Kawartha Lakes CFDC



#### Susan Staniforth, a

contemporary visual artist, was provided funding to develop marketing tools to expand her audience by pursuing the Toronto art market. The innovative marketing materials supported her efforts to become more visible in the art world.

www.susanstaniforth.com

**Ruby Drools**, a trendy, children's clothing and accessory store, utilized funding to develop strategies to fully utilize the Internet as a contemporary vehicle for reaching and servicing new markets.

Ruby Drools

www.rubydrools.com

# Prescott-Russell CDC

*Kiné-Détente*, a small business specializing in massage and beauty therapy, decided it was time for expansion. Funding was used to develop a business plan to take advantage of business opportunities. The plan was executed with remarkable success, impacting nine jobs.



# Prince Edward/Lennox & Addington CFDC



**Dr. Jain** (Family Doctor), received funding for the development of her business plan. She used the plan to open her new family medicine practice that now serves over 1000 patients.

#### www.ontariodoctordirectory.ca

### **Renfrew County CFDC**



Arnprior Airport hired a professional consultant to develop a master plan to guide long term airport development as a vital part of the transportation system in the region, not only for medical evacuations but for community service shortfalls (hydro, police, etc.) and to support the Canadian Forces.

#### www.arnprior.ca

### South Lake CFDC

The Red Barn Theatre is Canada's longest running professional summer theatre and provides a high level of cultural entertainment to both the local community and tourists alike. Funding supported a marketing strategy which led to an increase in sales and the largest operating surplus in many years following the first year of the plan's implementation.



#### www.redbarntheatre.ca

### Stormont, Dundas & Glengarry CFDC

#### Iroquois Golf Club Inc.

was awarded funding to support examination of the current operation including finances, past events and tourism impact. The end result was an executable plan to improve the club's competitiveness and position the organization for the future.



#### www.igolf.on.ca

### **Trenval BDC**



**NOD Apiary** was assisted with funding for the development of a comprehensive marketing plan for a new innovation known as Acidified Milk Solution that is used in feeding programs for calves. The organization was presented with the first Premier's Award for Agri-Food "Innovation Excellence" in 2006 and was the winner of the Ontario Association of CFDCs Innovation Initiative Award in 2007.

#### www.miteaway.com

### Valley Heartland CFDC



*Al-Car Sand & Gravel* produces high quality aggregates for construction purposes. Funding supported implementation of a strategy to attain ISO 9001:2000 certification. The company was then able to expand markets, achieve national recognition for quality and increase skill sets of their employees.

www.al-carconstruction.com

### 1000 Islands CDC

Riverstone Surfaces was

provided funding to support specialized training in order to continue growing and solidify the reputation of this highly specialized business. The company has grown steadily since opening its doors in 2002 with a motto of "perfecting its craft one customer at a time."



#### www.riverstonesurfaces.com

# CFDC of North & Central Hastings and South Algonquin

*Gerry Fichtner* (local forest industry business owner) provided employee training on heavy equipment operations using Skills Development funding. The training resulted in transferable skill sets for the employees and increased competitiveness for the business.



### Frontenac CFDC



*Frontenac CFDC* partnered with Northern Connections Adult Learning Centre and Ontario Works to offer WHMIS and forklift training to the community. The project resulted in nine individuals gaining employment, five of whom were former Ontario Works recipients.

#### www.frontenaccfdc.com

### Greater Peterborough BDC



Bringing Your Community Home.





#### Peterborough This Week

accessed funding for both office and warehouse employee training, including computer and forklift courses. Both programs increased productivity in day to day operations and provided transferable skills to employees.

www.peterboroughthisweek.com

### Grenville CFDC

#### Kemptville Truck Centre

*(KTC)* received funding for technician training and certification. Highly trained employees have supported steady growth that has afforded the company the opportunity to invest in local partnerships with school boards to support pilot projects offering apprenticeships in the Transportation Technology sector.



#### www.kemptvilletruckcentre.on.ca

### Haliburton CDC

Haliburton Yoga is a thriving business offering Yoga, Nia and Qigong for people of all ages and abilities along with workshops, retreats and customized programs. Funding accessed for ongoing professional training has played an important role in the development of the business and the owner's ability to stay current in the practice and most recently, to partner with a chiropractor to open a new yoga studio.



www.haliburtonyoga.com

# Kawartha Lakes CFDC



#### Community Living

*Kawartha Lakes*, through its Jobs 'R' Us program, provides employment opportunities for intellectually disabled adults. Fifteen employees of the Wine Bottle Recycling Facility were funded to receive Health & Safety training and Job Coaching to help with the growth of this social enterprise.

#### www.communitylivingkl.ca

### Northumberland CFDC



#### Ready Print Document

**Solutions** is a business focused on commercial printing and copying. Funding was received to provide upgrades to employee typesetting and design skills, which supported efforts to diversify skill sets and enhance its ability to service clients.

#### www.readyprint.ca

### Prescott-Russell CDC

#### Groupe Convex Prescott-

**Russell** was awarded funding to launch Harvesters, a program that operates as a utility cooperative for agricultural labour and provides employment opportunities for those with intellectual disabilities. The organization was able to create ten new jobs in the agricultural sector and offer clients a rewarding learning experience.



#### www.groupeconvexpr.ca

### Prince Edward/Lennox & Addington CFDC

Napanee District School System (NDSS) accessed funding for the creation of an electrical lab to run a pilot program for high school students interested in the electrical field. Eight of the students plan to enter into the electrical trades.



www.napaneedss.limestone.on.ca

### **Renfrew County CFDC**



*Algonquin College* in Pembroke was provided funding for "Options", an annual skills trades fair that is one of the key strategies designed to attract more high school students into the area of skilled trades and the Ontario Youth Apprenticeship Program. Currently there are more than 500 registered apprentices compared to 320 registered a few years ago.

#### www.algonquincollege.com/pembroke

### South Lake CFDC



#### *Link Heating and Air Conditioning Ltd.*, a Heating, Ventilation and Air

Ventilation and Air Conditioning contractor, received funding for Oil Burner Technician Level 3 certification training. The support allowed the contractor to train all eight of their employees, providing upgraded skills and certification and making the business more competitive.

### www.linkheating.com

# Stormont, Dundas & Glengarry CFDC

*Country Lane Fine Wood Products* was provided funding to train a sawyer to develop skills in understanding the saw mill, controls, hydraulic and mechanical systems and band saw blade inspection. The training provided skill sets to the employee and a competitive edge for the business.



#### www.countrylanewood.com

# Trenval BDC

The Machining Center Inc.

(TMC) provides full-service, custom machining and fabrication to a diverse customer base. Funding was provided for training on two new software programs resulting in upgraded skill sets for the employees and business opportunities for the employer.



www.themachiningcenter.com

# Valley Heartland CFDC



#### Canadian Hydro Components Ltd. (CHC),

a manufacturer of hydroelectric turbines, received funding for an intensive two-day training session for management on new equipment. In-house training followed, resulting in a total of five staff trained for the maintenance and operation of the new measuring tool.

#### www.canadianhydro.com

Access to Capital

### 1000 Islands CDC



**Bridge Island Motel** was supported through an EODP interest free loan to undertake renovations to a small cabin to make it rentable and to provide an additional source of revenue for this familyowned business.

www.bridgeislandmotel.com

# CFDC of North & Central Hastings and South Algonquin

Stoney Island Ventures is comprised of three renovated stores in historic downtown Marmora. The owners (2007 Entrepreneur of The Year) utilized the Access to Capital Loan Program to revitalize the façade of these downtown businesses resulting in more client traffic returning to the downtown area.



www.porchandparlour.com

# Frontenac CFDC

### Wolfe Island Boatshop

received financing for renovations and expansion of their facility to accommodate additional boat storage and to perform larger restoration projects. The business continues to grow, recently adding two youth Interns.



### www.wolfeislandboatshop.com

### **Greater Peterborough BDC**



*Eastern Ontario Fire Academy*, a Volunteer Firefighters Training Centre, received financing to expand its services to include storage and shower facilities to meet the future needs of its students, businesses, and communities.

#### www.eofa.ca

### Grenville CFDC



#### The Bodhi Tree Yoga

**Centre** received an interest free loan to support their own investment to upgrade and retrofit their new business location. With improvements completed both inside and out, The Bodhi Tree now showcases a beautiful streetscape and is contributing to a rejuvenated and revitalized Old Town Kemptville.

### www.bodhitreeyogacentre.ca

### Haliburton CDC

The Art Hive was an old general store that had been sitting empty for many years. With the assistance of an Access to Capital Ioan and the sweat equity of the newly formed Maple Lake Artisans Collective, it was transformed into a bustling gallery, café and centre for artistic activity.



#### www.thearthive.com

### Kawartha Lakes CFDC

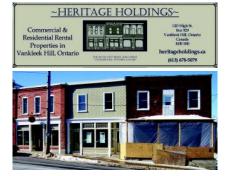
#### Kawartha Coffee Company,

a restaurant and catering business, was provided with an Access to Capital loan to expand the business by renovating an unused portion of the building. The beautiful new "Moroccan Room" was unique to anything in the area and allowed for additional seating and a perfect spot for private parties.



www.kawarthacoffee.com

### Prescott-Russell CDC



Heritage Holdings, with the assistance of an interest free loan, completed restoration work on their mixed commercial and residential rental properties. The company continues to contribute to dramatic and positive revitalization of heritage properties.

#### www.heritageholdings.ca

### Prince Edward/Lennox & Addington CFDC



**Raspberry Ridge Farms** was one of the grand prize winners of PELA CFDC annual business planning competition and received an interest free loan. Loan funds were used to finish an indoor arena and to provide accommodation for summer campers, both of which are expected to have a positive effect on cash flow in both the summer and winter seasons.

www.raspberryridge.com

### **Renfrew County CFDC**

*The Scoop*, a locally owned ice cream and candy store, was in need of exterior upgrading of its façade. Funding through the Access to Capital Loan Program provided the assistance needed to revitalize the downtown building.



### South Lake CFDC

**Brave Art**, a business located in a nineteenth century building in the downtown core, underwent extensive renovations with the support of an interest free loan. The building has been transformed into an art gallery and cafe.



### www.braveart.ca

# Stormont, Dundas & Glengarry CFDC



#### **Norvic Sign & Lighting**

**Service** continues to operate in the community as a result of the hard work put in by the owners. Shop facilities were re-located due to the Access to Capital Loan Program supporting this business in its 40<sup>th</sup> year of operation.

### Trenval BDC



**Batawa Ski Hill** accessed an interest free loan for renovations to their Chalet, out-buildings and other general improvements including T-bars, drainage, seeding, overall presentation, parking and road areas. The CFDC investment in this project leveraged an additional \$700,000 in investments into this business.

www.batawaskihill.com

# Valley Heartland CFDC

**Bistro 54**, an Italian restaurant that opened in 2004 with financing assistance from the Valley Heartland CFDC, was provided further assistance to upgrade the exterior with new lighting, detailing and window upgrades, adding appeal and attraction that has contributed to its continued success.



#### www.bistro54.ca



Eastern Ontario CFDC Network Inc. 1005 Elgin Street West Suite 206 The Fleming Building Cobourg, Ontario K9A 5J4

# (905) 372-8315

### www.eocfdc.ca

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Northumberland Community Futures Development Corporation

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www.valleycfdc.com

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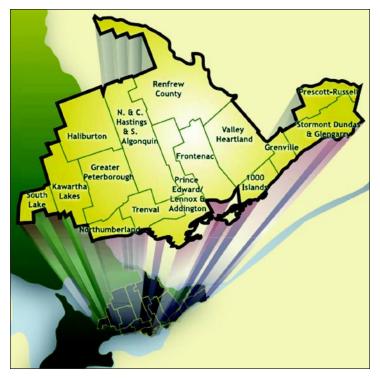
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# Eastern Ontario Development Program



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